

## Testimonials and Case Histories.

**Conrad Sevenster**, Senior Mechanical Design Engineer

Conrad contacted AIRS after he arrived in Australia, on recommendation from his South African Migration agent. Interviews were set up within 24 hours resulting in Conrad accepting one of the five jobs on offer in Melbourne.

*"I would like to use this opportunity to express my sincere gratitude to you for your professionalism, your ability to reach the top management people for interviews, for marketing my skills, for hitting the right companies. From five interviews you arranged, I got five job offers.*

*I am humbled. I am sure we will remain business associates for the many years we are kept safe."*

**Rob James**, Senior Plant Manager, International Manufacturing Group

Rob and Seonaid James were introduced to AIRS by financial consultants in London. AIRS sourced an excellent management opportunity in Sydney which suited Rob's expertise in Mining Engineering. Rob is well settled in his job and their new home.

**Jean Pierre Du Plessis**, Senior Forensic Accountant, Corporate Investigation

Jean was referred to AIRS by his migration agent in Pretoria. After analysing his skills we approached a leading Adelaide company involved in computer forensics. Subsequent to several telephone interviews Jean was appointed sight unseen and has proved a very valued member of the investigative team and is becoming recognised as an expert in his field.

**Calvin Stead**, General Manager, Automotive Components

AIRS met with Calvin during a migration seminar conducted in Johannesburg in 2002.

*"I would like to take the opportunity to express my gratitude for your invaluable contribution to making our transition to a new country as smooth as possible. Not only did you successfully act as my employment agent, but you quickly became a mentor and a guide in what, at times, can seem like an impossibly arduous task of 'starting again". It is this unselfish commitment to the individual that is so often lacking in other members of your profession. It is a trait that distinguishes you from your competitors and one which, I am sure will be the means to your continued success and the benefit of many new migrants to this wonderful country."*

## INTRODUCING YOUR AUSTRALIAN CONNECTION

Peter Sahb is the Managing Director of Australian International Recruitment Services Pty Ltd (AIRS) which he began in 2002.

He has been a senior manager and consultant to various industries including:

Human Resources; Motor Vehicle Industry; Leasing, Finance and Insurance; Defence; Engineering; Business Development Consulting; Corporate Marketing and Sales; International and National Event Management; Entertainment and Hospitality; Professional Services; State and National Sports Administration; Agriculture and Rural Merchandise.

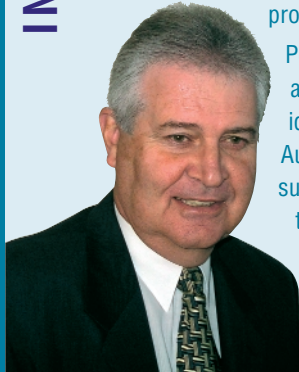
Peter has consulted with clients and candidates in many countries including the UK, South Africa, New Zealand, Malaysia, India, United Arab Emirates, Singapore, Canada, Zimbabwe, France, Poland and Japan as well as Australia.

He has conducted over eighty overseas seminars on the employment aspect of migration in conjunction with relevant Government departments and has also managed and conducted employer sponsored "specific skills" overseas campaigns.

Peter believes in treating candidates with honesty, respect and consideration for their particular needs. He is cognisant of the emotions in migration and the support structure that is required to make a successful transition. He cares about his candidates and is conscious of providing good value for your money.

Peter was born in Australia, of migrant heritage – his maternal grandparents were from England. He has extensive knowledge of the employment scene in Australia and understands the migration process.

Peter has a network of ethical associates who share the same ideals in helping newcomers to Australia enjoy their new country, in a supportive environment, that makes their transition a little easier.



# Working for you “Down Under”



Let employment consultants  
AIRS act as your eyes and ears  
in Australia.



**AIRS**

**Australian International  
Recruitment Services**

# Described as the "Lucky Country" Australia offers numerous and varied employment opportunities.

If you are preparing to take on a new life in Australia AIRS Employment Consultants will represent your interests in

- seeking employment opportunities
- resume advice and re-structuring
- assisting in choosing appropriate work and residential locations; and
- listening to your particular needs

AIRS services include:

- FREE initial consultation
- Consultancy fees that are calculated on sound, reliable and unbiased advice.

AIRS is your connection, **"working for you in Australia"**

## Registration and Consultancy Process

- Email your full resume with attachments and referees to : [airs@chariot.net.au](mailto:airs@chariot.net.au)
- Free initial consultation - AIRS will assess your resume and reply as to its suitability and we will comment on your employment prospects.
- Good advice is worth paying for – free advice carries no obligation
- We adopt a personal approach, marketing you as an individual and not adding you to a list of database candidates as some recruitment firms tend to do. You are our client – not a potential employer.
- Should you now wish to proceed and engage our services, AIRS will invoice you for the registration fee which is to be paid by electronic transfer.
- Upon receipt of the payment we will set out a time schedule based on your anticipated arrival date. We will conduct job searches and investigate work opportunities for you in Australia or your preferred location.



- AIRS will modify your resume, if required, to conform to accepted Australian standards. However no alteration or addition to the facts in your resume content, without supporting documentation, will be made without your approval. Please be sure to include appropriate ASCO verification details endorsed by the relevant Australian authority.
- We also provide advice and coaching on interview skills and presentation as part of our service if this is required. Different countries have various customs and idiosyncrasies – local knowledge is invaluable.
- Successful placement will incur a once off success fee based on salary package.
- AIRS will also assist you with any other information you may require about your new country. Should you need answers specifically about migration issues then we will refer you to appropriate Government authorities or reputable registered migration agents for assistance.

Your partnership with AIRS has to be based on an open relationship with each party disclosing on a regular basis any opportunities that may emanate or approaches that have been made. Your relationship with AIRS is not based on exclusivity but we will gladly assist and professionally approach any prospective employers that may come to your notice. This will save you a lot of worry and concern as to whether your approach is acceptable.

It is best to commence employment campaigns up to six months prior to imminent departure and intensify efforts 3-4 months before arrival. By the time you arrive in Australia prospective employers will have all your details, be in a position to arrange interviews or in many cases have a contract on the table subject to final interview. We arrange telephone/conference interviews prior to your departure wherever possible. We may seek additional information to substantiate or clarify given documentation.

All contacts, seeking of employment opportunities and follow up reporting are covered by the initial registration fee. A success fee will be due on successful placements only. The cost of searching, seeking and successful placement is well worth the satisfaction and peace of mind of having a dedicated and successful consultant working for you in Australia. You can be assured that we keep in regular contact and have your interest at heart – after all, you are our client and our business is based on delivering results for you.



**AIRS**  
Australian International  
Recruitment Services

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